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A MESSAGE FROM THE MANAGING DIRECTOR...

This festive time of year always reminds me and indeed offers me the opportunity to thank all of our customers for their new and continued business, we genuinely value your confidence in our ability to achieve your expectations.

2016 is another landmark year for SEP as we celebrate our 40th Anniversary of trading; virtually a working lifetime for most of us and in this age of change something to be very proud of. It's been quite a ride, with the business today, as you would expect unrecognisable from our early days. If you haven't visited us for a while, your invitation remains open with lots of new technology to witness.

The years and the technology with it move at an alarming rate, fortunately though many of our staff remain loyal to our cause, evolving with our business growth and offering the friendly, professional warmth of service that our customers have become accustomed too.

The newsletter identifies further investment for next year, along with other topical features, I hope you continue to find it informative with a reasonable blend of essential and also interesting articles.

From the whole team here, please have a very merry Christmas and a safe and healthy New Year.

Very best regards,

ANDY SMITH
MANAGING DIRECTOR



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- CNC Waterjet & Knife Cut Gaskets & Profiles
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- Studbolts & Fasteners
- Machined Components

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WHAT HAPPENED IN THE LAST ISSUE? - ISSUE 4 (2ND QUARTER 2015)



Our Issue 4 newsletter was released on 14th July 2015.

Our last edition brought news of new product announcements, planned enhancements to our website and a new

staff addition to the successful SEP team.

The newsletter however began on a different note than usual with Andy Smith's message focusing on SEP's role in helping the environment by improving our recycling policies. Our improvement strategies are still firmly in place with more and more usable recycling being generated on a weekly basis with landfill waste reducing greatly.

The 2nd Quarter of 2015 also saw the release of the FingerSaver Compact to distributors. 100 free samples were sent out and having received nothing but positive feedback, it was decided to ramp up production and we began selling the product to end users in May. You can read more about the progress of the FingerSaver Compact later in this newsletter.

We also announced the installation of new on-hold messages to our telephone system. During the last 6 months, we have received some great comments on the messages so thank you! Please keep listening to them for further news and information from SEP.

Finally, as already stated, other news included developments to the SEP website, with many of the planned improvements having since been implemented as well as the introduction of Matt Robins to the team as Production Manager.

SEP RE-CERTIFIED To ISO 9001:2008

(NOVEMBER 2015)



We are proud to announce we have recently passed our SGS/ISO re-certification audit with 0 major NCRs and 0 minor NCRs. SEP therefore continue to be certified to ISO 9001:2008 standards for a further 3 years, having been first certified back in June 1992.

The results of this audit are a direct reflection of our successful Quality Management System and the outstanding implementation of ISO standards and practices by SEP personnel.

Our ISO 9001:2008 certification is important to us at Specialised Engineering Products as it allows us to demonstrate our strict quality measures as well as establish our strong commitment to customer satisfaction.

Our new certificate will soon be available to download from www.specialisedengineering.co.uk/downloads/

ISO 9001:2008 Overview

ISO 9001:2008 specifies requirements for a quality management system where an organization needs to demonstrate its ability to consistently provide product that meets customer and applicable statutory and regulatory requirements, and aims to enhance customer satisfaction through the effective application of the system, including processes for continual improvement of the system and the assurance of conformity to customer and applicable statutory and regulatory requirements.

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FINGERSAVER DISTRIBUTOR DURASAFE ATTEND PETROVIETNAM CONFERENCE & EXHIBITION

(NOVEMBER 2015)



Singapore based FingerSaver distributor Durasafe recently attended the annual Petrovietnam Conference & Exhibition across 21st - 23rd October 2015. As you can see from the below images taken at the event, the FingerSaver range was on display in a prominent location at the very front of their stall.

WHAT IS THE PETROVIETNAM CONFERENCE & EXHIBITION?

The Petrovietnam Conference & Exhibition is the premier Vietnam oil and gas show and is the only specialised oil and gas event in Vietnam hosted by the Vietnam Oil and Gas Group or affectionately known as Petrovietnam (PVN).

Read more at <http://www.vog-2015.com/>



FINGERSAVER COMPACT PROVES TO BE POPULAR ADDITION TO THE FINGERSAVER RANGE

(DECEMBER 2015)



Just over 7 months on since the release of the FingerSaver Compact, sales figures indicate a positive & highly popular response to our newest addition to the range.

With the product in testing from September 2014 to April 2015, when free samples were issued to our distributors, we finally released the finished product to the general public in May this year.

The team at SEP are proud of the reception this innovative product has received and are confident its' success, along with the rest of the FingerSaver range, will continue to flourish throughout 2016 and future years.

Fingersaver 
Safety For Your Fingers

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HIGHLIGHTS OF 2015...

(DECEMBER 2015)



2015 has been another year of solid growth and progression for Specialised Engineering Products. Here are some highlights from the past 12 months...

● NEW BUSINESS CONTRACTS



2015 began on a high, with news reaching us over the New Year of a new 2 1/2 year contract extension with

one of our largest customers ExxonMobil covering the supply of all gaskets as well as studbolts & fasteners to all UK sites. During 1st Quarter 2015, further significant contracts were signed with Pharmaceutical OEM's and an Aerospace Company supplying gaskets, rubber mouldings and inflatable seals.

● UNIT D5 RENOVATION

August 2014 saw SEP invest in an adjacent 1800sq/ft unit allowing business growth and expansion into new fields of work.



Throughout 2015, large investment has seen Unit D5 transformed into a fully operational, cleanroom environment that will enable SEP to develop even further within specialised markets in Defence and Aerospace Industries.

● FINGERSAVER COMPACT RELEASE



Another addition to the successful FingerSaver Range was released in May 2015. The FingerSaver Compact was developed to offer a fantastic solution when working in easy access

environments where more control is needed. Now, 7 months on from release, sales figures indicate a highly positive launch for the FingerSaver Compact.

● RECYCLING IMPROVEMENTS

In December 2014, we announced our intentions to step up our recycling efforts at SEP. Having purchased multiple new recycling bins, in May we announced we had reduced our general waste from 3 wheelie bins down to just 2, and increased recycling by 1 bin. This trend has continued throughout 2015 meaning we have successfully reduced our landfill waste by 52 cubic metres per year! This is effectively equivalent in volume to 7 large Ford Transit Vans!



● SEP RE-CERTIFIED TO ISO 9001:2008



Yet another ISO re-certification audit was upon us in November 2015 and in early December we were proud to announce we

successfully passed with 0 major NCRs and 0 minor NCRs. SEP therefore continue to be certified to ISO 9001:2008 standards for a further 3 years, having been first certified back in June 1992.

We now look forward with great anticipation to entering 2016 as we celebrate our 40th Anniversary!

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SEP TURN 40 IN 2016!



2016 will mark 40 years since the SEP journey began.

When it all started in a small unit based near Southampton docks, we're confident very few people would've expected SEP to turn out the way it has!

Initially, the plan was purely and simply gaskets and basic machining. Rubber Moulding, Inflatable Seals, Studbolts & complex Machined Components weren't even on the minds of those involved at the time.

Fast forward 39 hugely successful years and 2 premises moves later, we think anybody ever associated with SEP, or has ever dealt with SEP, will agree that although the company is virtually unrecognisable nowadays, it is a company still based on the core values originally set way back in 1976.

Next year is the year that will see SEP turn 40! An incredibly proud time for all associated with SEP, those still here and those that have moved on but helped lay the foundations the current team are helping develop and enhance today.

Throughout next year, we will be hoping to post

many old photos and flashbacks as part of our #SEP40 feature. You will be able to find these on our website, social channels using the hashtag above as well as in newsletters published throughout next year.

There will also be a competition with a special prize to be won however we won't be releasing any more details on this until the New Year so keep checking www.specialisedengineering.co.uk. We will also be sending out an email with all of the information so you won't miss out, keep your eyes peeled!

We'll see you all in 2016 for what will be a special year for Specialised Engineering Products!



1976-2013



2014-Current

The original SEP logo from 1976 lasted until 2013/2014 when the company underwent a re-brand procedure.



The SEP 40th Anniversary crest will be utilised across all digital communications and stationary throughout 2016.

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SEP NEWSLETTER - ISSUE 5

December
2015

FEATURED SERVICE / PRODUCT

RUBBER MOULDING, EXTRUSION & INFLATABLE SEALS



SEP have the moulding and extruding process knowledge and technology to support ALL designs, in both existing and new projects with performance related lifetime testing for rubber static, dynamic and inflatable seals. 3D modelling and tool design to inspection on the most advanced multi-sensor measuring equipment ensures our rubber moulding section provides leading edge performance. 'Cleanroom' manufacturing, climate controlled rubber compound storage, post cure ovens with traceable data logging; SEP has set the benchmark of this industries perception and expectation. SEP is fully compliant with all expected manufacturing and procedural control to FDA 21CFR 177.2600 and USP Class VI with the additional options for anti-microbial grades to JIS Z 2801:2010 (equivalent to ISO 22196:2007) inhibiting the growth of strains of MRSA, E.coli and Salmonella. New industry approved metal detectable rubbers are now available from stock.



COMPRESSION RUBBER MOULDING

Precision rubber mouldings from ALL natural and synthetic rubbers to ANY specification - including HNBR, Viton, Nitrile & EPDM.



OUR EXTRUSION & VULCANISATION AREA

Cleanroom, climate controlled storage and unique, innovative production procedures ensures ALL rubber parts meet our customer expectation and perception of manufacture.



CLEAN WHITES

Attention to detail in material preparation and handling and a clean room environment produces mouldings crisp in colour and free of contaminants, perfect for applications within industries such as Food & Drink, Pharmaceutical & Aerospace.



PNEUMATIC LIFE CYCLE SEAL

ALL of our Inflatable Rubber Seal designs and manufacturing methods receive life cycle fatigue testing at various pressures and inflation heights, from long term inflated static to repeated inflation and deflation cycles ranging from 5,000 to 50,000.



MOULD TOOLS & STORAGE

Rubber moulding tooling is a costly investment which we take seriously on your behalf, through design and manufacture to thoughtful storage.



INFLATABLE SEALS

Hot vulcanized joined inflatable seals in Silicone, Fluorosilicone, EPDM, HNBR and Viton in varying high tear strength grades and hardness from stock extrusion profiles and/or customer bespoke designs. A huge range of valve designs and rubber extrusion profiles are also available.

Read more about our Rubber Moulding, Extrusion & Inflatable Seals section by going to

www.specialisedengineering.co.uk/services-and-products/rubber-moulding-extrusion-and-inflatable-seals/

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SEP At Home & In The Community

Read all about what SEP and the team get up to outside of the industry

MOUNT KILIMANJARO CHARITY CLIMB

(OCTOBER 2015)

In Summer 2015, SEP sponsored local student Matt Wateridge as he prepared to climb Mount Kilimanjaro in aid of Help for Heroes, the highly recognised charity supporting thousands of brave men and women and their families from the Armed Forces.

Matt himself stated that for any generous donations, he would be willing to take a sign with any logo/name on and get a photo at the peak as proof of support. SEP kindly donated a sum of money to the cause and as you can see from the photograph, Matt (centre) completed the climb and stood proudly with the SEP sign!

Everyone at SEP would like to congratulate Matt on his efforts and are pleased to hear a few months on that he has raised a considerable sum of money for what we believe is a fantastic cause.

If you would like to make a donation to Matt's Challenge, please visit www.bmycharity.com/MatthewWateridge or if you'd like to donate directly to Help for Heroes, please visit www.helpforheroes.org.uk/donate/.

(Please note: The Bmycharity website will be closing on 31st December 2015)



To see what else SEP have done at home and in the community, take a look at www.specialisedengineering.co.uk/news/sep-in-the-community/



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PERFORMANCE FIGURES

Some recent statistics on our Sales, Quality and Health & Safety performance...

SALES & PRODUCTION KPIs

Quarter	Month	On Time Delivery Performance - % Success	On Time Delivery Performance - % Target
3rd Qtr	September	89.6%	90.0%
4th Qtr	October	85.6%	90.0%
4th Qtr	November	92.4%	90.0%

QUALITY KPIs

Quarter	Month	Internal Non Conformance Reports		Customer Complaints	
		Actual	Target	Actual	Target
3rd Qtr	September	0	12 max.	1	2 max.
4th Qtr	October	4	12 max.	1	2 max.
4th Qtr	November	12	12 max.	2	2 max.

HEALTH & SAFETY INCIDENTS

Quarter	Month	Actual	Near Miss
3rd Qtr	September	2	1
4th Qtr	October	2	0
4th Qtr	November	2	0

To find all of our Performance Figures, please take a look at www.specialisedengineering.co.uk/about/performance-figures/

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Specialised Engineering Products Limited
C2-C7 Premier Centre, Abbey Park Ind. Est.
Romsey, Hampshire, SO51 9DG
Tel: +44 (0)1794 830757
Fax: +44 (0)1794 830736
E-mail: sales@specialisedengineering.co.uk
Web: www.specialisedengineering.co.uk

WISHING YOU A VERY
MERRY CHRISTMAS
AND A
HAPPY NEW YEAR

OUR OFFICES WILL BE OFFICIALLY CLOSED FROM
THURSDAY 24TH DECEMBER 2015
AND WILL RE-OPEN ON
MONDAY 4TH JANUARY 2016

IF YOU REQUIRE EMERGENCY TELEPHONE
NUMBERS FOR THE SHUTDOWN PERIOD
THEN PLEASE CONTACT THE SALES
OFFICE ON THE ABOVE NUMBER

MAY WE THANK YOU FOR YOUR BUSINESS
DURING 2015 AND HOPE IT MAY
CONTINUE IN 2016

FROM ALL AT SEP

Services & Products

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Directors:

A P Smith W S Smith S A Badminton
VAT No. GB 792 4799 67
Registered No. 4372736

 Social Links: /SEPRomsey

To download a copy of this notice, please visit

<http://www.specialisedengineering.co.uk/downloads/christmas-notice-2015.pdf>

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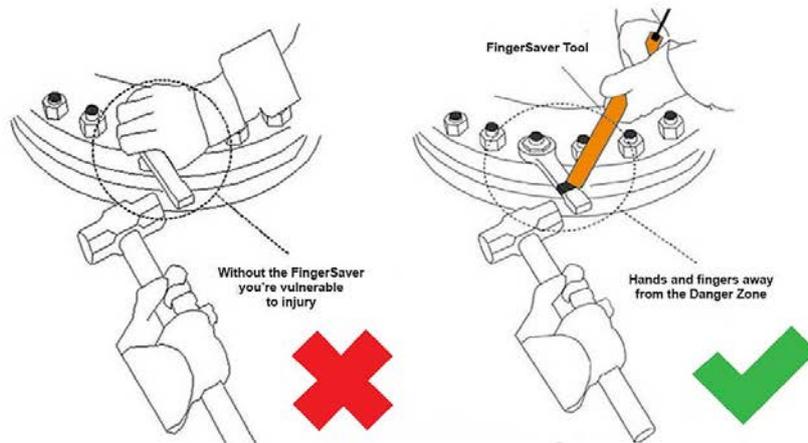
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Fingersaver

Safety For Your Fingers



Where there is potential for injury to hands and fingers you should always use the **FingerSaver**

Distributors Required Worldwide!

Interested in becoming a distributor for the FingerSaver?
Visit www.fingersaver.co.uk/distributors/ for more information

W: www.fingersaver.co.uk E: info@fingersaver.co.uk T: +44 (0)1794 830757

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